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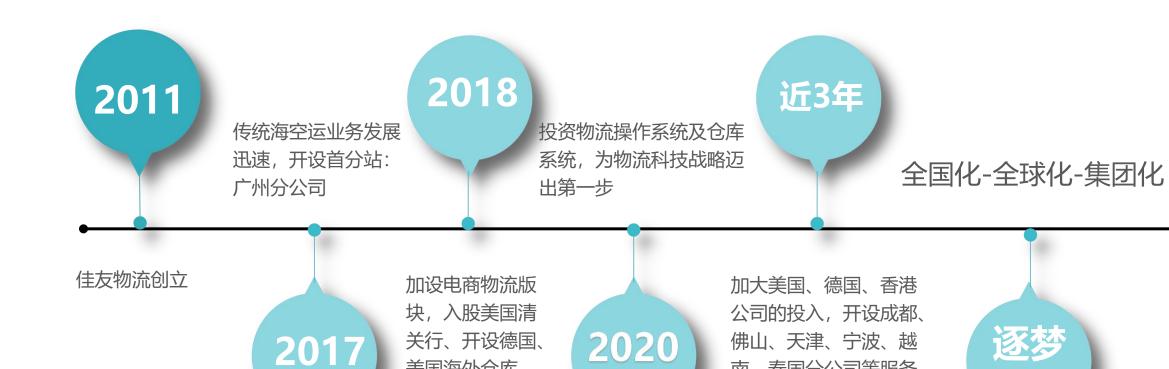


### Asia Best Parnter | ABP 佳友物流

成立于2011年,致力于为海内外工贸、电商企 业、物流同行提供顾问式、定制化综合物流服 务。在中国大陆、香港、美国、德国、越南、 泰国等全球多个国家和地区,构建起一个跨越 国界的物流服务网络。我们拥有一支数百人的 物流精英团队,为您的货物保驾护航,与多家 航空公司、大型船公司建立直接、长期的战略 合作, 国内外可提供服务的仓储面积数万平, 力求全面提升您的服务体验, 协助您安全、高 效拓展海内外进出口业务。

## 发展历程





南、泰国分公司等服务

团队

美国海外仓库



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### 核心业务

BEST PARTNER 佳友物流

- **全** 传统海空运 "干仓配 ,端到端"
- **୭** 跨境电商物流一条龙服务
- 欧洲海外仓储、清关、派送服务
- 中越泰旧机器拆装、搬厂物流服务











#### **Asia Best Partner**

- 综合物流 定制顾问-

## 一 干线运营产品---空运经营资质





#### 航空运输销售代理业务

Air Transport Sales Agency Services

#### 资质认可证书 CERTIFICATE

依照《航空运输销售代理资质认可办法》 经审定 予以认可

深圳佳友国际货运代理有限公司

深圳市龙岗区坂田街道中兴路11号城市山海中心A栋4楼

业务范围

国际航线或者香港、澳门、台湾地区航线的航空货运销

售代理业务(危险品除外)。

日(Day) 11 日(Day)

2022

序号(NO.) 23813

认可单位: 中国航空运输协会 Accredited by: China Air Transport Association

2019(Year) (Month) 1day)



#### Certificate of Accreditation

IATA is proud to certify that

#### BEST PARTNER INTERNATIONAL FREIGHT LTD

#### BEST PARTNER INTERNATIONAL FREIGHT LTD SHENZHEN, CHINA (PEOPLE'S REPUBLIC OF)

has met the professional standards of the International Air Transport Association to promote, sell and handle international air cargo transportation.

IATA code: 08339867550

Validate online at: checkacode.com

Certificate validity: 2023

Muhammad Albakri Senior Vice President, Customer, Financial and Digital Services

Shenmei Lu Regional Director, Financial and Distribution Services, IATA







### 大陆起飞:

南昌3V-LGG 每周4个Q7 BSA固定板

南京合肥Y8-AMS & ORD 包量,南京杭州长沙5Y-JFK固定板

深圳上海CK-LAX ORD固定位 , HU全站点签约。

香港起飞: SQ CX KE OZ TK SV QR TG, 每周固定开板自装。

## 一 干线运营产品--海运经营资质





PRIN ID #: 20-211301490 ACCT LOC ID: 100164141

BOND # 2021130149

#### Form FMC-48

#### **Federal Maritime Commission**

Ocean Transportation Intermediary (OTI) Bond

(Section 19, Shipping Act of 1984 (46 U.S.C. 40901-40904))

BEST PARTNER INTERNATIONAL FREIGHT LTD [A NVOCC], as Principal (hereinafter "Principal"), and American Alternative Insurance Corporation, as Surety (hereinafter "Surety") are held and firmly bound unto the United States of America in the sum of \$150,000.00 for the payment of which sum we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally.

Whereas, Principal operates as an OTI in the waterborne foreign commerce of the United States in accordance with the Shipping Act of 1984, 46 U.S.C. 40101–41309, and, if necessary, has a valid tariff published pursuant to 46 CFR part 515 and 520, and pursuant to section 19 of the Shipping Act (46 U.S.C. 40901–40904), files this bond with the Commission;

Whereas, Principal operates as an OTI in the waterborne foreign commerce of the United States in accordance with the Shipping Act of 1984, 46 U.S.C. 40101–41309, and, if necessary, has a valid tariff published pursuant to 46 CFR part 515 and 520, and pursuant to section 19 of the Shipping Act (46 U.S.C. 40901–40904), files this bond with the Commission;

Whereas, this bond is written to ensure compliance by the Principal with section 19 of the Shipping Act (46 U.S.C. 40901–40904), and the rules and regulations of the Federal Maritime Commission relating to evidence of financial responsibility for OTIs (46 CFR part 515), this bond shall be available to pay any judgment obtained or any settlement made pursuant to a claim under 46 CFR 515.23 for damages against the Principal arising from the Principal's transportation-related activities under the Shipping Act, or order for reparations issued pursuant to section 11 of the Shipping Act (46 U.S.C. 41301–41302, 41305–41307(a)), or any penalty assessed against the Principal pursuant to section 13 of the Shipping Act (46 U.S.C. 41107–41109).

Now, Therefore, The condition of this obligation is that the penalty amount of this bond shall be available to pay any judgment or any settlement made pursuant to a claim under 46 CFR 515.23 for damages against the Principal arising from the Principal's transportation-related activities or order for reparations issued pursuant to section 11 of the Shipping Act (46 U.S.C. 41301–41302, 41305–41307(a)), or any penalty assessed against the Principal pursuant to section 13 of the Shipping Act (46 U.S.C. 41107–41109).

This bond shall inure to the benefit of any and all persons who have obtained a judgment or a settlement made pursuant to a claim under 46 CFR § 515.23 for damages against the Principal arising from its transportation-related activities or order of reparation issued pursuant to section 11 of the Shipping Act (46 U.S.C. 41301–41302, 41305–41307(a)), and to the benefit of the Federal Maritime Commission for any penalty assessed against the Principal pursuant to section 13 of the Shipping Act (46 U.S.C. 41107–41109). However, the bond shall not apply to shipments of used household goods and personal effects for the account of the Department of Defense or the account of federal civilian executive agencies shipping under the International Household Goods Program administered by the General Services Administration.

The liability of the Surety shall not be discharged by any payment or succession of payments hereunder, unless and until such payment or payments shall aggregate the penalty amount of this bond, and in no event shall the Surety's total obligation hereunder exceed said penalty amount, regardless of the number of claims or claimants.

This bond is effective the \_\_\_\_\_ day of \_\_\_\_\_\_, 2021 and shall continue in effect until discharged or terminated as herein provided. The Principal or the Surety may at any time terminate this bond by mail or email (bcl@fmc.gov) written notice to the Director, Bureau of Certification and Licensing, Federal Maritime Commission, Washington, DC 20573. Such termination shall become effective thirty (30) days after receipt of said notice by the Commission. The Surety shall not be liable for any transportation-related activities of the Principal after the expiration of the 30-day period but such termination shall not affect the liability of the Principal and Surety for any event occurring prior to the date when said termination becomes effective.

The Surety consents to be sued directly in respect of any bona fide claim owed by Principal for damages, reparations or penalties arising from the transportation-related activities under the Shipping Act of Principal in the event that such legal liability has not been discharged by the Principal or Surety after a claimant has obtained a final judgment (after appeal, if any) against the Principal from a United States Federal or State Court of competent jurisdiction and has complied with the procedures for collecting on such a judgment pursuant to 46 CFR 515.23, the Federal Maritime Commission, or where all parties and claimants otherwise mutually consent, from a foreign court, or where such claimant has become entitled to payment of a specified sum by virtue of a compromise settlement agreement made with the Principal and/or Surety pursuant

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OMB No. 3072-0018

Expires 12/31/2022

Form FMC-48 (Rev. 12/2015)





Shipping Alliance	THE Alliance		OA Alliance		2M		
Carrier	нүм	YANG MING	COSCO		SC	ŽIM	/w
MQC (TEU)	10000	5000	6000	5000	5000	5000	5000
Total (TEU)	41000 TEUS/YEAR						

## 中欧干线辅助运力









中欧卡航

♦ 物流订单

♦ 订单模板

◆ 订单集装箱

♦ 用箱单

#### 订舱代理协议

协议编号: BPI0018

甲方:中欧卡航(江苏)物流服务有限公司

乙方: 深圳佳友国际货运代理有限公司

甲乙双方本着平等互利、相互协作、共同发展的原则,经协商于2020年3月25 日达成协议如下:

第一条: 协议内容

乙方委托甲方为乙方指定产品提供订舱、货运代理、报关、咨询等服务。

第二条: 货物包装

乙方货物包装须符合国家或行业规定包装要求。甲方收发货时,不开箱检查内部货 物,只对外包装负责。

第三条: 货物交接

货物交接时,双方应检查包装是否完好、包装数量是否正确。确认无误后,由甲方 (或其代理)、乙方(或其代理)在相关单据上签字,货物正式交接,单据双方各保存 —(分·

第四条: 单据、信息、货物传递

1、乙方在提供货源的同时,提供相关文件单证,包括但不限于:报关单、发票、 装箱单、许可证、手册、合同、报关单草单、协议书以及国家有关批文等。同时,将委 托货物的品名、数量、价格、件数、重量、体积、目的港(地)、出运曰期、委托要求 等资料,正确无误地、真实地制成委托书,并及时传递给甲方。

2、乙方应当对所提供货物及委托单、报关单、许可证、合同、商检证明、核销文 件、发票、装箱单、提单等有关文件、单证之真实性、合法性、完备性负责。如有不实 或隐瞒,则由乙方承担一切法律后果和经济责任。





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## **佳友海外仓**





□ 稳定专业的海外清关团队

□专业一件代发、转运团队

□ 优势尾程快递物流支持 DPD/DHL/UPS/卡车

□ 华人员工团队

## 美国陆运服务





佳友物流在美国有直属管理团队,始终对您的货物安全快捷运输视为优先。 我们积极克服托架、码头工人、预约 等短缺状况,将您的集装箱第一时间 送达,并及时沟通,返还空柜以避免 额外费用产生。

佳友物流与多家美国本土卡车巨头深 度合作,让您的散货LTL运输变得更顺 畅,并物有所值。

我们卡车的派送变成了我们拼柜以及 亚马逊转运的时效保证。







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## 项目分享





Volpa-Drappy a Town (2) the Exp

俄罗斯AN-124包机项目



德国半包机项目运输



加蓬政府 2台B747-400F 包机项目



某大型手机企业固定包板项目,主 要运往非洲、中东、欧洲等地

中车集团 12米超长轨道配件项目

## 项目分享



# 卓尔公益基金会文件

#### 感谢信

深圳佳友国际货运代理有限公司:

您好!

贵单位在疫情期间,两次承担我会从英国采购的急需医用物资物流运输。在面对国外仓位紧缺,医药商多次更改发货时间、地点等问题时,贵司不辞辛劳地紧追货物动向,及时与各方部门沟通并调整方案,克服重重困难,按时将物资交付于我们,使得我会能够顺利地在第一时间将这批宝贵的医用物资捐赠至湖北防疫一线医疗机构,为在疫情前线奋战的医护人员提供了坚强保险。

在此,我们向贵单位表示衷心的感谢和崇高的敬意! 抗击疫情是一场与时间赛跑、为生命接力的考验。贵单位在疫情面前争分夺秒,全力以赴为战"疫"抢出时间,用实际行动诠释了甘于奉献、大爱无疆的使命和担当,极大地鼓舞和感动着卓尔公益基金会的每一个人。当前,举国上下正众志成城,凝聚起抗击疫情的磅礴力量,我们将带着贵单位的信任和爱心,倾尽全力,继续以顽强的斗志不断奋战,为坚决打赢疫情防控阻击战贡献力量。

再次向贵单位表达我们的感谢和敬意!

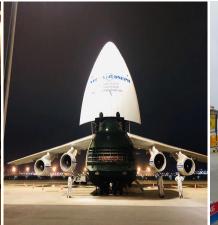








维也纳物资包机



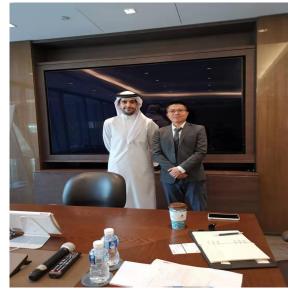
葡萄牙卫生部AN-124包机



美国项目包机



武汉疫情大爱运输



巴林皇室1000CBM运输项目运输签约



德国787-900客改货包机

# **项目分享**





















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### 佳友物流使命

以欧美地区为主战场,为海内外工贸、电商平台、物流同行等客户提供高效、可持续的定制化综合物流服务。

# 核心 文化

佳友物流愿景

从十亿到百亿

### 佳友核心价值观

专业 高效 自信 担当 共赢





### 专业

坚持学习和创新,佳友的核心竞争力、关系到佳友生死存亡的就是专业!

### 自信

- 1、敬业负责, 自信从容;
- 2、面对困难,越挫越勇,永不言弃;
- 3、拥有独立思考的能力,敢于发表自己的见解,积极接受他人的批评与建议。



### 高效

- 1、今日事,今天毕;
- 2、起而行动,以结果为导向。

### 担当

1.不推诿,敢于承担责任, 2.对客户,对公司,对自己,对结果负责

- 1、敬畏:客户是我们的伙伴!需要我们用心对待而非技巧;
- 2、牺牲:任何团队行为都意味着有人会牺牲一些自己的暂时利益,当团队有成就并强大时,

有牺牲精神的人就是最大利益收获者。

- 3、合作:每一个人的力量和精力都是有限的,佳友要实现愿景,需要团队共同去完成。
  - 强大团队的一个核心标准就是——善于合作!
- 4、感恩:有感恩心态的人才会懂珍惜,相互珍惜的团队就是凝聚力超强的团队!

## 共赢

## 做一个有温度的物流人



































## Asia Best Partner | 佳友物流

- 综合物流定制顾问-

www.asiabestpartner.com

CHU \$750766 Hapag - Lloye

Email: manson@bpi-cargo.com

Hotline: 0755-2579 6677 / 186 8877 2957

Add.: 深圳市龙岗区坂田街道中兴路11号城市山海中心A栋4楼